

Technical Sales Specialist

Responsibilities

- ☞ Prepare client quotations, administer client accounts and negotiate tender and contract terms and conditions
- ☞ Provide pre-sales technical assistance and product education as well as after-sales support services
- ☞ Prepare regular reports on account progress, goals, and forecasts
- ☞ Coordinate sales project such as hosting technical presentations and demonstration
- ☞ Communicate with external parties & internal scientific support team for the best knowledge and solution for our customers
- ☞ Support marketing activities by attending trade shows, conferences and other marketing events
- ☞ Achieve pre-set individual and team financial and non-financial targets

Requirements

- ☞ Must have a Master's or M.Phil degree or above in Biochemistry / Biomedical Sciences / Molecular Biology / Cell Biology / Chemistry or other related science backgrounds
- ☞ At least 5 years of working experience is preferred
- ☞ Strong technical knowledge and/or research experience in biology, preferably regarding protein assay, flow cytometry, and cell imaging
- ☞ Result-oriented, highly self-motivated with excellent interpersonal, communication, and analytical skills
- ☞ High proficiency in both written & spoken Chinese, Cantonese, and English

Please send your resume to hr@medikoniam.com with your current and expected salary.